

Port of Camas-Washougal
Highlights
5 Year Trend Data
2nd Qtr 2018 Compared to
2nd Qtr 2014 thru 2017

CASH	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
	\$ 11,119,170	\$ 11,152,904	\$ 8,897,350	\$ 10,639,415	\$ 5,905,622

OPERATING REVENUE	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
Airport	\$ 124,611	\$ 97,180	\$ 128,258	\$ 106,989	\$ 105,308
Marina	243,028	231,384	237,489	244,850	216,344
Real Estate/IP	523,717	483,321	466,490	411,979	400,436
Parks	5,275	2,020	750	-	450
General & Administrative	11,410	8,040	7,090	2,770	5,275
Total Operating Revenue	\$ 908,041	\$ 821,944	\$ 840,078	\$ 766,588	\$ 727,813

OPERATING EXPENSE & G&A	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
Airport	\$ 84,557	\$ 55,101	\$ 80,656	\$ 67,926	\$ 70,933
Marina	58,761	110,549	87,845	91,357	102,736
Real Estate/IP	162,434	119,220	69,613	95,540	108,309
Parks	28,427	40,599	27,591	24,016	17,245
General & Administrative	479,509	443,981	394,972	333,669	329,146
Total Operating Expense	\$ 813,688	\$ 769,449	\$ 660,677	\$ 612,508	\$ 628,369

NET OPERATING INCOME (LOSS)	\$ 94,353	\$ 52,495	\$ 179,401	\$ 154,080	\$ 99,444
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NON-OPERATING REVENUE & EXPENSE

	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
Tax revenue	\$ 1,181,277	\$ 1,138,949	\$ 1,096,501	\$ 1,061,742	\$ 983,632
Investment income	35,940	7,009	9,287	3,887	6,066
Interest expense	(285,058)	(198,720)	(205,565)	(181,560)	(82,155)
All other	(132,302)	\$ 4,164,576	\$ (700,008)	\$ (290,182)	\$ 64,165
Total non-op net revenue	\$ 799,858	\$ 5,111,814	\$ 200,214	\$ 593,887	\$ 971,708

NET INCOME	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
	\$ 894,211	\$ 5,164,309	\$ 379,615	\$ 747,967	\$ 1,071,152

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AIRPORT REVIEW	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
Revenues:					
(1) Hangar rental	\$ 61,669	\$ 51,638	\$ 82,664	\$ 51,528	\$ 53,123
Residential rentals	5,693	5,693	5,693	5,693	5,693
All other revenue	4,606	3,952	3,416	2,858	2,721
(2) Fuel sales	52,643	35,896	36,485	46,910	43,771
Total Revenues:	124,611	97,180	128,258	106,989	105,308
Expenditures:					
Fuel costs	35,192	29,414	49,787	34,578	41,694
(3) Insurance	867	-	-	-	6,278
Payroll	25,182	16,760	16,984	16,500	14,180
Maintenance	2,387	2,594	2,565	2,710	2,499
Utilities	4,830	3,275	3,090	3,719	3,507
(4) Outside services	12,818	1,319	1,369	1,148	1,513
Fire System Monitoring	829	351	520	331	400
(5) Marketing & Advertising	1,676	41	32	32	62
All other operating expense	777	1,347	6,310	8,908	800
Total Expenditures:	84,557	55,101	80,657	67,926	70,933
Net Operating Income:	40,054	42,079	47,601	39,063	34,375

Notes:

- (1) 2016 revenue higher due to Enduris insurance reimbursement; and 2017 there was some turnover in hangars due to tenants leaving to go to Immelman Hangars
- (2) Fuel pricing has been lower in both 2016 and 2017
- (3) Changed to cash basis in 2015, insurance not charged until September
- (4) Fuel Station Apron project cancelled
- (5) Port report

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MARINA REVIEW	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
Revenues:					
Moorage slip rentals	\$ 151,232	\$ 143,188	\$ 136,996	\$ 129,886	\$ 126,123
Launch ramp tickets	6,069	5,936	9,366	12,411	8,204
Launch ramp permits	8,940	10,010	12,981	14,688	11,144
Electricity revenue	6,004	7,117	5,408	4,392	5,847
All other revenue	10,892	9,586	7,235	7,561	8,459
Lease revenue	18,381	17,805	17,355	16,080	17,769
Fuel sales	41,510	37,743	48,148	59,833	38,798
Total Revenues:	243,028	231,384	237,489	244,851	216,344
Expenditures:					
(1) Fuel costs	2,710	42,416	23,075	28,766	35,471
Payroll	37,018	38,881	41,350	32,356	36,978
(2) Insurance	-	-	-	-	13,348
Maintenance	5,179	12,936	6,488	7,009	4,129
Utilities	7,508	8,057	7,781	9,417	8,302
Supplies	2,482	2,435	3,529	6,311	1,243
All other operating expense	3,865	5,825	5,624	7,498	3,265
Total Expenditures:	58,761	110,549	87,847	91,357	102,736
Net Operating Income:	184,267	120,834	149,643	153,494	113,608

Notes:

- (1) No fuel purchase in 2nd Qtr 2018
- (2) Changed to cash basis in 2014, insurance not charged until September

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REAL ESTATE/IP REVIEW	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
Total Revenues:	\$ 523,717	\$ 483,321	\$ 466,490	\$ 411,980	\$ 400,436
Expenditures:					
(1) Payroll	62,741	32,317	29,539	30,271	47,893
Insurance	3,280	-	-	33	17,988
Maintenance	35,893	33,074	18,140	27,637	14,726
Utilities	7,566	7,416	4,229	7,984	17,671
Outside services	20,319	35,976	5,740	7,290	3,459
(2) All other operating expense	32,635	10,436	11,966	22,325	6,572
Total Expenditures:	162,434	119,220	69,614	95,540	108,309
Net Operating Income:	361,283	364,101	396,878	316,440	292,127

Notes:

- (1) Cashout employee
- (2) Commission expense

PARKS	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
Total Revenues:	\$ 5,275	\$ 2,020	\$ 750	\$ -	\$ 450
Expenditures:					
Payroll	21,948	26,830	19,270	19,767	16,471
Outside services	843	1,251	177	769	0
Marketing	625	5,125	3,702	0	0
Supplies	207	925	585	342	79
Janitorial	0	19	0	0	0
Electric	1,327	1,259	623	521	536
Water/Sewer/Stormwater	145	73	194	112	118
Misc expense	0	0	0	0	0
Maintenance (grounds)	2,599	2,916	1,895	2,016	42
Maintenance (equipment/structures)	733	2,199	1,146	489	0
Total Expenditures:	28,427	40,599	27,592	24,016	17,245
Net Operating Income:	(23,152)	(38,579)	(26,842)	(24,016)	(16,795)

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GEN & ADMIN REV & EXP	Q2-18	Q2-17	Q2-16	Q2-15	Q2-14
Sponsorship Revenues	11,150	7,600	7,090	2,770	5,275
Meeting Room Fees	260	440	-	-	-
G&A Revenues	11,410	8,040	7,090	2,770	5,275
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Permanent employees	\$ 225,031	\$ 213,624	\$ 192,486	\$ 166,935	\$ 151,196
Benefits & payroll taxes	112,958	90,591	101,771	63,840	60,891
Commissioner compensation	12,498	12,156	8,622	9,192	9,986
Commissioner benefits	9,760	9,664	8,519	7,736	7,528
Utilities	2,701	3,019	3,252	1,854	2,173
Legal Fees	10,162	10,730	7,924	4,626	6,755
Outside Services	55,089	58,395	26,798	30,286	34,195
Marketing & Advertising	11,914	13,824	8,319	8,183	8,177
Concerts in the Park	2,359	3,630	1,324	7,152	3,694
IT Supplies & Services	5,946	11,328	5,439	9,758	11,475
Memberships and dues	560	360	495	210	345
All other expenses	30,532	16,659	30,024	23,897	32,731
G&A Expenses	\$ 479,509	\$ 443,981	\$ 394,971	\$ 333,669	\$ 329,146